Mission Statement
To work in partnership with businesses and organizations to meet their goals with consultation, program development, and quality training.

Business Institute Staff
Scott Anderson – Dean, Business & Technology
Kathleen Weber – Training Coordinator
Deb Hayenga – Coordinator, Business Institute & Conference Center
Highland Business Institute
YTD Report

FY-12

- 21 Companies Served
- 629 Total Students Served
  - Non-Credit (593)
  - Truck Driving (36)
  - BI Credit Generating (0)

FY-11

- 9 Companies Served
- 399 Total Students Served
  - Non-Credit (343)
  - Truck Driving (47)
  - BI Credit Generating (9)
Highland Business Institute
YTD Report

FY-12

• 63 Total Classes/Seminars/Consultation
  – Non-Credit (51)
  – Truck Driving (12)
  – BI Credit Generating (0)

• 247.0 Credit Hours Generated
  – Truck Driving (247.0)
  – BI Credit Hrs Generated (0)

• 327.18 Non-Credit Hrs Equiv.

FY-11

• 71 Total Classes/Seminars/Consultation
  – Non-Credit (56)
  – Truck Driving (14)
  – BI Credit Generating (1)

• 329.0 Credit Hours Generated
  – Truck Driving (324.5)
  – BI Credit Hrs Generated (4.5)

• 107.63 Non-Credit Hrs Equiv.
Highland Business Institute
Single Companies Which Ran Contract Training Classes and/or Consultation

FY-12

Berner Food & Beverage, Inc. (Stephenson)
Brewster Cheese (JoDaviess)
Carroll Industrial Molds (Carroll)
City of Savanna (Carroll)
Compliance Signs, Inc. (Carroll)
Dura Automotive Systems, Inc. (Jo Daviess)
Elkay Manufacturing Co., LLC (Carroll)
Forster Products (Carroll)
Freeport Public Library (Stephenson)
Highland Community College (Stephenson)
Honeywell International (Stephenson)
Metform, LLC (Carroll)
Mitek Corporation (Stephenson)
Parkview Home (Stephenson)
Rentech Energy (JoDaviess)
Sauer Danfoss (Stephenson)
Sensata Technologies (Stephenson)
Signcraft, Inc. (JoDaviess)
Star Manufacturing (Stephenson)
SPG International (Stephenson)
Tee Lee Popcorn, Inc. (Carroll)

FY-11

Berner Cheese Corporation (Stephenson)
Dura Automotive (Jo Daviess)
Forrestville Valley School District #221 (Ogle)
Highland Community College (Stephenson)
Honeywell (Stephenson)
Jo-Carroll Electric (Jo Daviess)
Parkview Home (Stephenson)
Quebecor World (Ogle)
Stockton Cheese (Jo Daviess)
Highland Business Institute
Breakdown of Classes Run Per Company

FY-12

- Community Ed: 16%
- Metform: 11%
- Honeywell: 5%
- Elkay: 5%
- Berner: 5%
- Dura: 6%
- Truck: 19%
- All Other: 33%

FY-11

- Community Ed: 23%
- All Other: 10%
- Truck: 20%
- Dura: 8%
- Stockton: 4%
- Quebecor: 7%
- Honeywell: 28%
Highland Business Institute
Breakdown of Classes Run Per Type of Training

**FY-12**
- Technical: 23%
- Other: 8%
- Community Ed: 11%
- Safety: 19%
- Computer: 19%
- Management: 8%

**FY-11**
- Technical: 28%
- Other: 2%
- Community Ed: 23%
- Safety: 8%
- Computer: 15%
- Management: 4%
Highland Business Institute
Training Revenue Breakdown

FY-12 Income Breakdown:
- Company ($71,931) 50%
- ICCB ($51,349) 35%
- Truck ($22,416) 15%

FY-11 Income Breakdown:
- Company ($45,981) 38%
- ICCB ($49,616) 41%
- Truck ($25,820) 21%
Questions?