

Agricultural Management (630)

Agribusiness Emphasis

ASSOCIATE OF APPLIED SCIENCE

About Our Program

This program prepares students for employment in an agricultural business that focuses primarily on the sales, marketing, management, and distribution of agricultural products and commodities.

Program Outcomes

- Create and manipulate computer files through the use of word processors, spreadsheets, databases, presentation, and graphic design software.
- Utilize fundamental financial management tools to secure or grant agricultural loans.
- Relate agricultural economics to healthy and profitable business decisions.
- Consider financial risk management practices from individual and institutional perspectives.
- Explore government programs, resources, and regulatory policies in place to support and guide agricultural producers.
- Utilize commodity marketing strategies to maximize business profitability.

Nature of Work and Employment

Career pathways in the agri-business program may include employment in agricultural loans and financing, farm management, general farm and crop insurance, commodity marketing and agricultural sales. Current employment potential in these areas is very good with a variety of options for work and advancement.

Special Considerations

All students enrolled are required to complete a workplace experience before graduating. Students are strongly encouraged to seek the advice of an Agriculture Instructor or Advisor to assist with class schedules, work place experiences, scholarship opportunities, and employment placement.

Program Contacts

Call Highland at 815-235-6121 for the following program contacts:

- Scott Anderson, Vice President of Business, Technology, and Community Programs
- Justin Ebert, Agriculture Instructor
- Monica Pierce, Agriculture Instructor
- Vicki Schulz, Student Advisor/Transfer Coordinator

First Semester 15 Credit Hours

LIBS	199	First Year Experience – Ag Emphasis	2
AGRI	184	Introduction to Agricultural Economics	4
AGRI	192	Computer Applications in Agriculture	3
AGOC	220	Financing Agricultural Production	3
		Elective	3

Second Semester 16 Credit Hours

AGRI	190	Introduction to Agricultural Education	3
AGOC	222	Marketing Agricultural Products	3
* BUSN	141	Business Communications or Comm. Requirement	3
AGRI	286	Crop Science	3
		-or-	4
AGOC	114	Principles of Plant Science	3
		Elective	3

Summer 4 Credit Hours

* OCED	290	Workplace Experience	4
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Third Semester 16 Credit Hours

AGRI	186	Introduction to Animal Science	4
		-or-	4
AGOC	116	Principles of Animal Science	3
AGOC	221	Agricultural Policies and Programs	3
BUSN	225	Personal Finance or Social Science Elective	3
		Elective	6

Fourth Semester 14 Credit Hours

AGOC	299	Agriculture Capstone Experience	1
* AGOC	240	Farm Business Management	3
* BUSN	121	Introduction to Business or Humanities Elective	3
* BUSN	125	Mathematics of Business or Math Elective	3
		Elective	4

Total Credit Hours = 64

* Course has a prerequisite. See course description.

Electives may be selected from courses with prefixes AGOC, AGRI, ACCT, BUSN, and INFT.

Of the available General Education courses required for this program, at least three credits need to be completed with a Diversity designation (see advisor).